



Dear Valued Customers,

The circumstances surrounding acetylene shortages may drive users to convert to alternative fuels. Current users of CONCOA equipment are already prepared for conversion with universal fuel regulators and torches. Others, who need to make expensive modifications or replacements of competitors' equipment, should consider investing in CONCOA apparatus to anticipate the next possible change.

Most CONCOA cylinder regulators with a CGA 510 connection and 15 PSI maximum delivery pressure are compatible with all fuel gases. Pipeline regulators intended for acetylene use are also compatible with all fuel gases to the maximum inlet and delivery pressures of the regulator. It is critical, however, to purge all equipment prior to use in new service. Additionally, all regulatory or gas supplier safety procedures should be considered prior to conversion, particularly in pipeline applications.

Similarly, all CONCOA torches may be adapted to alternate fuel gases simply by changing the tip. CONCOA's tip mix system assures safe mixing, allows operation with any fuel gas and requires less maintenance. For heating, CONCOA's universal heating equipment requires only a minor adjustment in operating pressures for the desired fuel gas as illustrated in guide ADC1148 available on our website. For welding, CONCOA's Style 70, 80 and 474 welding assemblies sizes 1-7 require minor adjustments in operating pressure to obtain a stable flame. Please note that grade R and RM hose are only to be used with acetylene, while grade T may be used for all fuel gases. Again, make sure to follow all gas supplier safety procedures when making the change.

With CONCOA equipment, changing fuel gas is easy! To help customers prepare for change, CONCOA is offering a special discount of 15% off published net with the trade-in of competitive equipment. Also, the attached flyer provides details regarding CONCOA equipment fuel gas compatibility. For further details regarding the safe conversion of apparatus or selecting appropriate new CONCOA equipment, please contact CONCOA at 1-800-225-0473 or visit us online at www.concoa.com.

Sincerely,

Dan Cruz
Sales Manager